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*E-Newsletter of Skin Rejuvenation Clinic | Edina, MN  
June 2014 edition*

Check out our June **features and promotions** just below this month's spotlight articles!



## SkinPen is Here!

The much talked-about SkinPen is coming very soon to Skin Rejuvenation Clinic!

SkinPen is a perfect treatment for those who are not ready to commit to an aggressive laser resurfacing service but who are wishing for more results than a chemical peel or microdermabrasion can provide. Most can be back to work the very next day!

SkinPen is a medical grade, FDA-approved micro-technology tool available through skincare professionals only. SkinPen is designed to stimulate your skin's natural ability to produce new collagen formation creating healthier skin, and can be used to improve the appearance of acne scars, hyperpigmentation, stretch marks, skin texture as well as, fine lines and wrinkles.

The concept of micro-technology has been around for a while and is based upon the skin's ability to naturally repair itself when "injured." Immediately following this treatment, our skin begins the process of transforming the treated tissue and replacing it with new cells. Micro-



## Kathleen Maier Hired as New Aesthetician



We are delighted to announce that our own Kathleen Maier recently joined our aesthetics team! We were fortunate to be able to recruit Kathleen early this year after her previous employer Ridgeview Seasons Medical Spa (Excelsior) closed its doors. Kathleen had worked as their primary aesthetician and Sciton laser technician for 6 years.

As many of our patients already know, Gena (Schmoll) Pacheco, one of our long-time aestheticians left Skin Rejuvenation Clinic recently to pursue other professional

technology allows for controlled induction of the skin's self-repair process by creating precise, micro-injuries in the skin, which automatically trigger new collagen synthesis without causing scar tissue formation. Treatments take just 45 minutes or less and popular treatment areas are face, neck and hands.

You can now book your SkinPen treatments with one of our skilled aestheticians! Optimal results are seen after 3 treatments, Our introductory pricing is as follows:

**Buy 2 SkinPen treatments at \$300 each and get your third treatment at half price! Call (952) 920-6545 to book now!**

## Be Your Own Iconic Image

*Features & Promotions*



### 60's and Beyond: Raquel Welch

At 73, Raquel Welch proves there are no "rules" in the aging process. Inspired by her radiant and youthful appearance our, INJECTABLE FACELIFT provides a multi-faceted natural enhancement without the risk of looking overdone and tight. This procedure is ideal to have done 1 month before an

event where you wish to look your best. Book a free consultation this month to get a quote on our INJECTABLE FACELIFT, customized to your budget and desired look. **PROMOTION: Invest in a Injectable Facelift (Starting at \$1500) by 6/30/14 and receive a complimentary customized premium chemical peel (\$150 value) to be used at a later date!**



### 50's: Julianne Moore

Aging should look effortless and Julianne Moore, 53, is a picture-perfect example. Ms. Moore's skin texture and tautness is our inspiration for this month's feature targeting those enjoying life in their 50s, ULTHERAPY. This FDA-approved non-surgical facelift is a "one-and-done" way to naturally lift, tone

and tighten skin using focused ultrasound technology. **PROMOTION: Invest in an Ultherapy treatment (\$1500+) by 6/30/14 and receive a customized premium chemical peel (\$150 value) to be used at a later date!**

interests outside of the medical spa/clinic setting. Gena will be missed but we thank her for her years of service and wish her great success in her new endeavors!

When adding an aesthetician to continue in the role formerly held by Gena, we knew we needed a veteran. Kathleen fits the bill perfectly. She is now taking appointments for microdermabrasion treatments, chemical peels, facials, skin tightening and laser hair removal. She joins Lori Hartzler, our veteran aesthetician of 8 years in offering full-service aesthetician treatments in a relaxing spa-like setting.

If you have received other services at Skin Rejuvenation Clinic but have never experienced one of our amazing aestheticians' treatments, you are missing out. They provide maintenance treatments that keep your skin glowing in between your physician services.

Call today to book your first (or future) appointment with either Lori or Kathleen. Your Skin Rejuvenation Clinic aesthetician team is at your service!

**Welcome Heather**



#### 40's: Halle Berry

The poster child for pristine skin for nearly two decades now, Halle Berry's glow is coveted by many. Although we don't know the secret to her flawless skin, we do know that in our 40's many of us start to notice a loss in facial volume. This could be sunken cheeks, under eye area, lips or in the lines around the eyes and mouth. INJECTABLES are a very popular and safe way to restore your face's volume, smoothing fine lines and wrinkles, creating a natural looking, refreshed appearance.

**PROMOTION: Receive a \$25 mail-in rebate on a Dysport service, while supplies last.**



#### 20's & 30's: Kate Hudson

In our 20's and 30's, we hold the key to keeping our natural skin's beauty for as long as possible... it's called preventative maintenance. The more cosmetic maintenance you do in these 2 decades, the less you will need down the road. Just ask Kate Hudson. Inspired by her uncomplicated beauty, the NEW SkinMedica AHA/BHA Cleanser is the perfect foray into long-term skin maintenance. With exfoliating acids, the AHA/BHA cleanser does more than just clean, it helps improve texture and preps your skin for the penetration of other skin care products!

**PROMOTION: Get 25-30% off an array of high-quality medical-grade skin care products, unique to your skin and budget. See "Stock your Stash" Sale details below!**

#### Other Offers:

- 1) \$50 rebate off one vial of Sculptra, a \$100 rebate off 2 vials. Expires 6/30/14.
- 2) \$25 mail-in rebate on a Dysport treatment *while supplies last*.

## New Package Pricing Makes CoolSculpting Hotter than Ever

With the upcoming hot, summer days CoolSculpting is your answer to freezing your unwanted fat and melting away the inches! A non-invasive fat reduction procedure done right in our clinic is a sure fire way to help you target those "trouble" areas you've grown less fond of now. They have touted themselves as the #1 non-invasive body sculpting procedure and started 2014 with over 1 million procedures under their belt!

Most of our staff would happily give you their personal testament as to how CoolSculpting has improved their beach body, but you have probably been hearing about it everywhere! CoolSculpting has been featured in Allure twice this year, it was featured in a fat reduction

## and Jennifer

We are delighted to announce the addition of two new staff members, both of whom will be working as a Patient Coordinator wearing many hats such check-in, check-out, scheduling and product education.

Heather Olson graduated from Aveda Institute in San Antonio Texas and has been a licensed Aesthetician for 7 ½ years so she bring a wealth of industry knowledge with her. Heather was an Aveda Advisor and product educator for 5 years and has worked for Aveda for a total of 11 years. She lives in Chaska MN and is the mother of two children, Madison, 10 and Noah son is 8.

Jennifer Bollom graduated from Weber State University with degrees in Psychology, Health, and Wellness. She is a Life Coach - specialized in Health and Wellness. She is also Licensed in Aesthetics from Empire School in Bloomington, which made her an ideal candidate for a position at our clinic. She lives in Apple Valley with husband Kevin. They have 2 kids - Ethan is 20 and a junior at the University of Kansas and daughter Ainsley 15, is a freshman in high school.

Both Heather and Jennifer expressed their desire to get to know each patient and welcome the opportunity to serve you in the future.

segment on a local news station (KARE 11), and most recently was featured on CBS This Morning and in the New York Times.

In case you have missed out on the hype thus far, come learn more about CoolSculpting from your friends at Skin Rejuvenation Clinic!

Cycle(s)	Price	Cost to Patient	PATIENT SAVINGS
10	\$7,500	\$6,000	\$1,500
9	\$6,750	\$5,400	\$1,350
8	\$6,000	\$4,800	\$1,200
7	\$5,250	\$4,200	\$1,050
6	\$4,500	\$3,825	\$675
5	\$3,750	\$3,188	\$562
4	\$3,000	\$2,700	\$300
3	\$2,250	\$2,025	\$225
2	\$1,500	\$1,500	\$0
1	\$750	\$750	\$0



*Heather Olson*



*Jennifer Bollom*

## Staff "Must-Have-of-the-Month"

### My Name:

Jennifer Bollom

### My Role:

Patient Coordinator

### My Must-Have Product:

Revision Teamine Undereye Concealer

### Why This Product is a Must-Have for Me:

"The Teamine concealer works perfectly under the eyes - it gives me enough coverage without pilling or creasing like most makeups do under the



READY FOR A  
SPLASH?  
OUR FIRST SUMMER SALE IS  
OFFICIALLY ON!

Explore the steals at [www.skinrejuvenationclinic.net](http://www.skinrejuvenationclinic.net)

## Summer Splash Sale:

June is your chance to save on some amazing skin care products!  
Stock your beauty stash and save! Sale ends June 30th.

(Regular Price - Sale Price)

### SkinMedica Sale Items:

Purifying Toner - 34.00 - **\$23.80**  
 Sensitive Skin Cleanser - \$34.00 - **\$23.80**  
 Hydrating Complex - \$80.00 - **\$56.00**  
 TNS Line Refine - \$75.00 - **\$52.50**  
 Redness Relief Calmplex - \$84.00 - **\$58.80**  
 Scar Recovery Gel - \$98.00 - **\$68.60**  
 Uplifting Eye Serum - \$55.00 - **\$38.50**  
 SPF 30 - \$40.00 - **\$28.00**  
 SPF 50 - \$47.00 - **\$32.90**

eye. It's the best if you want to both treat and hide signs of aging!"

### More on this Product:

Struggling with super tired eyes, even when you've logged a solid eight hours a night? Revision put the best of both worlds together in their Teamine Concealer. The original teamine eye complex provides some of the most advanced technology for those with dark circles. THD Ascorbate, a powerful vehicle for vitamin c, will brighten the skin over time and provide antioxidant protection. Combined with anti-aging peptides and natural looking coverage, this concealer is both your long term correction and daily quick fix! Jennifer, our newest patient coordinator, has found the Teamine Concealer has officially become her everyday go to.

**Regular retail price: \$60.00**  
**Summer Splash Sale:**  
**\$42.00**

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Exclusive Offers and  
Cosmetic News**

If our clinic doesn't show up on your Facebook newsfeed LIKE US right now to get in on updates, news and offers that can only be accessed by our Facebook friends.

TNS Ultimate Daily Moist. SPF 20 - \$40.00 - **\$28.00**

### Revision Sale Items:

Vitamin K Serum - \$42.00 - **\$29.40**

Teamine Concealers - \$60.00 - **\$42.00**

### Obagi Sale Items:

Clenziderm Kits - \$137.00 - **\$95.90**

Cream Cleanser - \$36.00 - **\$25.20**

Therapeutic Moisturizer - \$36.00 - **\$25.20**

### iS Clinical Sale Items:

White Lightening Serum - \$120.00 - **\$84.00**

Extreme Protect - \$68.00 - **\$47.60**

### Clarisonic Items:

Clarisonic Body Brush Head - \$25.00 - **\$17.50**

Clarisonic Delicate Brush Head - \$25.00 - **\$17.50**

Clarisonic Normal Brush Head - \$25.00 - **\$17.50**

Clarisonic Opal - \$185.00 - **\$129.50**




## Now Offering Curbside Delivery of Products During Construction!

The current construction has been a challenge felt by all in the past few weeks! To simplify your skincare shopping SRC is introducing curbside service for any retail needs. Simply call our clinic at 952.920.6545 with your product requests and payment ready. Rather than finding yourself a parking spot, we will be ready and waiting with your order to bring directly to your vehicle!

## Suggestions to Help us Improve our Service or Other Comments?

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