

E-Newsletter of Skin Rejuvenation Clinic | Edina, MN October 2013 edition

Check out our October specials just below this month's feature article!

# At Last... Laser Hair Removal that is Comfortable and Cringe-Free!



#### By Claire Larsen

I am so excited that we are offering Forever Bare BBL! Although I am very happy with my results from traditional laser hair removal, this new method is essentially pain free and I immediately noticed results. I have had the service performed on both my underarms and lower legs and I have noticed a dramatic reduction in hair. With my French heritage I used to have to shave practically twice a day,

but now I can go several days without even worrying about shaving and I'm only just a few sessions into my package. I used to be a huge proponent of underarm waxing, but I always hated having to attend my gym's classes with outgrown hair in between services. My favorite part about Forever Bare BBL laser hair removal is that I can keep my hair shaven in between services and receive the very hair-free results after the entire package is complete! In addition to this, the treatment is very uniform and our adapters allow difficult to reach areas the ability to be comfortably treated.

# **Product Specials**

Everyone can benefit from using an exfoliator to shed dry, dull skin and start anew. If you aren't currently using something to exfoliate your skin, we recommend you start soon for great results in time for the holidays. If you are unsure which exfoliator is best for you, drop in or call (952) 920-6545 to speak with one of our skin care specialsts who will be happy to make a recommendation for you.

\$

#### Obagi Exfoderm and Exfoderm Forte

A lightweight lotion that exfoliates the top layer of the skin, removing dull, old skin cells, while promoting new skin cells for a brighter complexion. \$68

#### SkinMedica Skin Polisher

Fragrance-free, Skin Polisher gently exfoliates the skin without stripping the skin of moisture \$40

#### SkinMedica AHA/BHA

This product has a combination of both alphahydroxy and beta-hydroxy This is a safe hair removal option for skin type's I-V. We typically recommend 6+ treatments, just like traditional laser hair removal, but I noticed reduction in hair after only one treatment. Since the treatments need to be spaced out at least every 4 weeks, the time has come to start planning now for a hair free Spring Break trip of 2014!

# **October Specials**

## We now offer Forever Bare<sup>™</sup> LASER HAIR



REMOVAL that's COMFORTABLE and VIRTUALLY PAIN-FREE!

Buy any Forever Bare<sup>™</sup> Laser Hair Removal Package and Get a 2nd Package at HALF-PRICE! Forever Bare BBL<sup>™</sup> from Sciton is a revolutionary technology in hair removal. Traditionally, hair removal devices apply all of their energy to any given area all at once. By sending multiple lower fluence pulses at a high repetition rate; Forever Bare BBL provides a treatment that is safe, fast, effective and comfortable. The

motion BBL technology allows for extremely even heating of hair follicles and minimizes missed areas.

Those patients who are currently in the process of completing and have already purchased a traditional laser hair removal package, may upgrade to the new Forever Bare treatment at no additional charge, upon request only at the time of booking your laser hair removal appointment.

-Must be purchased by 10/31/13. 2nd package must be of equal or lesser value. Not valid with any other offer, discount coupon, or certificate.

# Buy 2 Syringes of Juvederm-XC Dermal Filler and Get 20 units of BOTOX FREE! (A \$260 value!)

Try Juvederm-XC this month and receive 20 units of Botox for FREE. Botox typically corrects your frown lines for 3 to 4 months! Juvederm is an excellent dermal filler, lasting approximately 9-12 months, to smooth and correct the following cosmetic concerns: **Naso-labial folds, marionette lines, lips, smoker's lines, cheeks, temple area and revolumizing deflated earlobes.** (Juvederm offer not to be used for non-surgical rhinoplasty/nose job or under eye area.)

-Juvederm syringes must be used during same visit and cannot be split between 2 patients. Must be purchased by 10/31/13. Not valid with any other offer or discount coupon or certificate. acids to help exfoliate the skin and reveal a more youthful appearance. \$40

#### **iS Clinical Active Serum**

This fast-acting, long-term formula decreases the appearance of fine lines, wrinkles and hyperpigmentation. Excellent for all skin types except hyper-sensitive, this powerful botanical serum does not have a drying effect on the skin. \$128

#### FREE GIFT WITH PURCHASE:

This month, buy any of the above exfoliation products and get a FREE Colorescience mineral make-up pot with mini kabuki brush valued at \$27! We will even color match you to ensure you receive the perfect shade!



Free Gift with Purchase



## The Pink Pumpkin Peel

In honor of Breast Cancer Awareness month, during the month of October we are offering a great special on our Pink Pumpkin Peel, which includes a SkinMedica Vitalize Peel with a Pumpkin scented hand massage for just \$119 (a savings of \$31!) For every Pink Pumpkin Peel we book in October, Skin Rejuvenation Clinic will

donate \$10 to Susan G. Komen. You will peel approximately 2-3 days after this peel. Ideal to have done about 2 weeks before a big event.

-In memory of our own Jan Treanor who lost her fight to breast cancer 2 years ago this month. We miss you, Jan!

## Exfoliating Product FREE Gift with Purchase Slough your summer skin NOW with one our medical-grade topical exfoliators!

This month, buy any of the below exfoliation products and get a FREE Colorescience mineral make-up pot with mini kabuki brush valued at \$27! We will even color match you to ensure you receive the perfect shade!

Buy 1 of These Exfoliators to get your FREE Gift with Purchase: Obagi Exfoderm (\$68), Obagi Exforderm Forte (\$68), SkinMedica Skin Polisher (\$40), SkinMedica AHA/BHA (\$40) iS Clinical Active Serum (\$128)

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\*Offered on a first come/first serve basis while supplies last.

# Thank you to All Who Attended our Fall Open House and Expansion Grand Opening!

Thank you to the hundreds who attended our September 26th Grand Opening event and sale! We had an incredible turnout and were thrilled to show your our newly renovated and expanded space.

Jason Matheson, mytalk107.1. radio personality was on hand to answer questions about how thrilled he was with his ProLipo procedure. He said it was fun to meet and greet our longtime loyal patients as well as new visitors to Skin Rejuvenation Clinic.

As this newsletter is being crafted, we are making calls to those lucky 20 winners of our grand prize drawings. Look for next month's newsletter for a listing of winners (or for privacy purposes,



## Staff Must-Have of the Month

My Name: Bridget Conlon

My Role: Retail Sales Manager

My Must-Have Product: Obagi Exfoderm

#### Why This Product is a Must -Have for Me:

"Exfoderm is a product that encourages your skin's exfoliation process. Is uses a gentle natural plant acid to improve the skin's elasticity making it smoother, reducing fine lines, wrinkles and age spots, as well as increasing your skin's absorption of other products - like vitamin C or a moisturizer. As we transition out of summer and into fall, it is important that we exfoliate the summer sun and products that have accumulated on our

skin, and prepare for the cooler months with exfoliation and moisture. And Exfoderm has two strength levels, so it is appropriate for everyone!" those winners who gave us permission to publish their names).

If you haven't had a chance to visit our newly expanded clinic yet, please stop by during our retail office hours, M-W, F: 8am-5pm and Thursday 9am-7pm. We are also open the 2nd and 4th Saturday of each month from 8am-12pm.





Our Friend, Jason Matheson, mytalk107.1 Radio Talent

# Botox News: Official FDA Approval for Crow's Feet

**BOTOX®** Cosmetic (onabotulinumtoxinA) is the first and only treatment of its kind that is FDA approved to temporarily reduce the appearance of moderate to severe crow's feet lines in adult patients. Crow's feet lines extend around the corner of the eye area and result from years of repetitive movements including squinting and smiling. The FDA approval of BOTOX® Cosmetic was based on two clinical trials in which more than 830 patients received treatment with BOTOX® Cosmetic. In clinical trials, crow's feet lines were assessed independently by both the investigators and subjects at the subjects' maximum smile, using a 4point Facial Wrinkle Scale (none, mild, moderate, severe).

The clinical studies demonstrated that BOTOX® Cosmetic treatment was a safe and effective treatment option for improving the appearance of moderate to severe crow's feet lines.

# Skin Rejuvenation Clinic Reaches Distinguished BLACK DIAMOND Level with Allergan

This month Skin Rejuvenation Clinic reached





Dr. Ann Marshall demonstrating Ultherapy, non-surgical facelift



Our model Sara receiving a live CoolSculpting treatment

Black Diamond status with Allergan, the company that brings us BOTOX COSMETIC, Juvederm-XC, Latisse and SkinMedica products.

There are approximately 30,000 Allergan accounts nationally and the Black Diamond accounts make up the top 2%. Being a Black Diamond account speaks to the high volume of services and products carried forth by the physicians and skin care providers of Skin Rejuvenation Clinic. In a nutshell, more volume means you can rest assured you have a very experienced team serving your cosmetic needs.







Collin, Jason and Kim



## Love Us? Tell Everyone!

Click on a link below to write an online review. We appreciate your time and consideration doing so!



Suggestions to Help us Improve our Service or Other Comments?

Click <u>HERE</u> to let us know. We value your feedback very much!



See pictures of our new space at the bottom of this newsletter!

# **Expansion Photos**



Pain-Free Laser Removal is Here (and one of our October promotions!)

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Try it FREE today.