

**The following report summarizes typical cost savings and productivity gains addressed by the work plan:**

<b>Category</b>	<b>“Non-Value Add”, Costs and Symptoms</b>	<b>Value</b>	<b>Action</b>
Resource Utilization	<ul style="list-style-type: none"> <li>• Overtime; large period of wait time.</li> <li>• Machines not scheduled to capacity.</li> <li>• Hot jobs push competing orders and increase changeover costs.</li> <li>• Inventory carry/hold liabilities.</li> </ul>	<ul style="list-style-type: none"> <li>• Variable cost and resource savings.</li> <li>• Enhance revenue from increased turnover.</li> <li>• Resources no longer used for worst-case scenario.</li> </ul>	<ul style="list-style-type: none"> <li>• Use optimized lead times to schedule resources, operations and processes to capacity. Control variation in performance of employee and machine.</li> </ul>
Process Visibility	<ul style="list-style-type: none"> <li>• Order processing issues with MRP results in delivery of partial orders.</li> <li>• Missed picks when material issued onto production floor.</li> </ul>	<ul style="list-style-type: none"> <li>• Increase business throughput by corrective action on root cause of production delays and target misses.</li> <li>• Place corrective action at the failure source in inventory, production, order processing.</li> </ul>	<ul style="list-style-type: none"> <li>• Identify events that cause low resource utilization and low business velocity.</li> <li>• Improve upon baseline.</li> </ul>
Inventory Control	<ul style="list-style-type: none"> <li>• Inventory, WIP, finished goods are lost in transit between operations.</li> <li>• Slow/No visibility into order status.</li> <li>• Slow/No visibility into product staging for production and load/pack at shipping.</li> </ul>	<ul style="list-style-type: none"> <li>• Decrease stock outs, late material issue, late material reorder, lost material.</li> <li>• Increase value add at staging of material with increased inventory accuracy.</li> </ul>	<ul style="list-style-type: none"> <li>• Integrate electronic barcoding into inventory exchange between operations and process steps.</li> <li>• Material order based on yield and scrap rates.</li> </ul>
Process Engineering	<ul style="list-style-type: none"> <li>• Start/Stop of production, waiting on supervisor resolution.</li> </ul>	<ul style="list-style-type: none"> <li>• Decrease reliance on tribal knowledge to fill blind spots.</li> <li>• Optimized process/production allows flexibility to absorb process issues.</li> </ul>	<ul style="list-style-type: none"> <li>• Standardize exception handling with updated setup/plan checklist.</li> </ul>
Customer Relationship	<ul style="list-style-type: none"> <li>• Customer demands earlier delivery times and strains schedule.</li> </ul>	<ul style="list-style-type: none"> <li>• Avoid customer discounts and freight bills due to late shipment</li> </ul>	<ul style="list-style-type: none"> <li>• Use visibility into status of orders to set and control customer expectations.</li> </ul>
Maintenance	<ul style="list-style-type: none"> <li>• When machines are underutilized the cost of productivity loss is \$100's/hour at a single machine.</li> </ul>	<ul style="list-style-type: none"> <li>• Increase machine uptime.</li> </ul>	<ul style="list-style-type: none"> <li>• Capture precise maintenance problems and solution notes.</li> <li>• Prioritize downtime turnaround by solving the most expensive downtime reasons first.</li> </ul>